

APPLICATION FOR HAGESÜD DISTRIBUTORSHIP



Please fill in as accurate as possible and be assured that we will treat this strictly confidentially

GENERAL INFORMATION

Full Company Name	<input type="text"/>		
Address	<input type="text"/>		
Company registration no	<input type="text"/>	Web address	<input type="text"/>
Tel	<input type="text"/>	Company founding year	<input type="text"/>
E-Mail address	<input type="text"/>		

CONTACT PERSON

Name	<input type="text"/>	Function	<input type="text"/>
Mobile phone no.	<input type="text"/>		
E-mail address:	<input type="text"/>		

ABOUT YOUR COMPANY

Company is covering following countries or regions:	<input type="text"/>	Annual Sales (please indicate currency):	<input type="text"/>
How big is your warehouse? Please indicate SKUs and m ²	<input type="text"/>	Number of employees:	<input type="text"/>
<input type="text"/> SKUs	<input type="text"/> m ²	thereof sales reps:	<input type="text"/>
Which other companies do you represent?	<input type="text"/>	thereof technical advisors:	<input type="text"/>
Please indicate explicitly whether you have any exclusive distributor contracts	<input type="text"/>		

ABOUT YOUR PRODUCTS

Do you already sell spices and ingredients? If yes, please describe in detail

Which other lines of products are you selling? Please indicate in descending order of importance

ABOUT YOUR MARKET

What is the volume of seasonings/ingredients sold in your country?

Who are the main competitors for these products in your country?

[Redacted]

What type of customers are you selling to?

Meat Industry

[Redacted]

Food Service (catering, big kitchens, horeca)

[Redacted]

Food Industry

[Redacted]

Brokers, Distributors, Wholesalers

[Redacted]

Retail

[Redacted]

Others

[Redacted]

Who from the above is the most important group for you?

[Redacted]

Do you exhibit at any trade shows? If yes, which ones?

[Redacted]

Do you advertise in trade journals? If yes, which ones?

[Redacted]



HAGESÜD INTERSPICE
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